



Welcome to the Embassy Suites by Hilton San Marcos Hotel, Spa & Conference Center. For our many exhibitors attending a conference or trade show at the San Marcos Convention Center, our in house Audio Visual Department is the exclusive utility service provider. To meet all of your needs, we provide a wide range of services from shipping and receiving to all of the essentials needed for your exhibitor booth. Enclosed is an information packet containing descriptions of each of our offered services, pricing, and order forms as well as our service terms and conditions. Please read through and complete the enclosed order forms paying special attention to the deadline dates for pricing and restrictions of services offered.

Please note that we offer a Discount, Standard and Floor rate on our Exhibitor Service Orders. To receive the Discount Rate your order must be completed and submitted by email or postmarked fourteen (14) days before the first contracted date of the event you are attending. The Standard rate applies to services ordered thirteen (13) days to four (4) days before the first contract date of the event. All orders received within three (3) days of the first contract date of the event or during the event are subject to the Floor Rate pricing. Note, if services are not paid by end of setup day, installed services will be removed until bill is settled.

If you have questions or require services not listed, please call in advance. We will do our best to facilitate your needs. Thank you for using our facility.

Sincerely,

Nick McMahon
Audio Visual Supervisor
D:(512) 805-5343
E: Nick.McMahon@AtriumHospitality.com
Embassy Suites San Marcos Hotel Spa & Conference Center
1001 E McCarty Ln, San Marcos, TX 78666
(512) 392-6450



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## **Exhibitor Information and Requirements**

#### Location

Exhibitor registration and the tradeshow will be held at Embassy Suites by Hilton San Marcos Hotel, Spa and Convention Center 1001 E. McCarty Lane, San Marcos, TX 78666

The Embassy Suites will serve as General Service Contractor (GSC) for the event and will provide all labor, equipment and supervision. Complete information and instructions, a schedule of prices regarding shipping and storage, labor for erecting and dismantling electrical work will be provided to each exhibitor after confirming the space. The Embassy suites will maintain an exhibitor service desk on the exhibit floor to facilitate services requested from exhibitors.

#### **Exhibit Schedule**

A schedule for move in, show hours and move out will be determined based on the client information provided to the GSC and agreed on per contract.

#### Loading area

Load in and out can be accessed via the loading dock of the conference center on the north side of the conference center. The loading dock has a raised loading area or access to a 16'X16' roll up door for trucks that need a lift gate access, is available located on the north side of the building for larger equipment and pallet delivery.

#### **Booth equipment**

Standard booth equipment consists of black drape assembled on piping structures for 8-foot-high back walls and 36-inch-high side rails, a draped table and two chairs, a small waste basket, and a name identification sign. The exhibit hall is carpeted.

### **Care of Exhibit Space**

The exhibit hall shall be returned to the facility in the condition which it was received with the exception of reasonable wear and tear. All trash cans will be picked up by Embassy Housemen. Boxes must be completely broken down or they will not be picked up. Do not dump liquids into trash can. No one is allowed in back service hall.



### **Exhibitor General Information**

- In general, all entities are responsible for complying with the Uniform Fire code and the below are guidelines, not an attempt to cover the criteria and standards contained in such.
- No display or exhibit shall be installed or operated as to interfere with access to or with the visibility of any
  required exit or exit sign, nor shall any display block access to fire equipment.
- Aisle space must be kept clear during exhibit show hours. All display material and items must be contained in the exhibitors assigned space.
- The exhibitors are encouraged to insure themselves against property loss or damage and against liability for
  personal injury at their own expense and obtain a certificate of insurance from any outside contractor hired by
  the exhibitor.
- Exhibitors may be asked to show Identification upon entering exhibit hall.
- Nothing shall be tacked, taped, nailed, screwed or otherwise attached to air walls, walls, floors or other parts of the building or furniture.
- Visqueen or alternate surface protectors are required with all heavy equipment.

### Security

Hotel does not provide security services but can help arrange such service. Hotel in not responsible for items left in exhibit hall.

### **Drayage**

### All inbound shipment will incur a Drayage fee see Page 6: Exhibitor Receiving & Storage Services

Shipping Form must be completed, signed and payment received before shipment is scheduled. All shipments require signature upon delivery to destination. All Packages are allowed Free storage 48 Hrs. upon arrival and departure. Ensure an Exhibitor Package Label is attached to packages sent to the Hotel. Full payment is due 10 business days prior to group event. Exhibitor is responsible for scheduling shipping directly with outside vendor or may use Hotel shipping services, contact Shipping-Receiving Department for outbound shipping quote. Packages left on site after 48hrs. will incur applicable storage fees, before shipping, Hotel will collect payment for any accrued fees.



## Exhibitor General Information (cont.)

#### **Vehicles**

- Hotel will prepare and coordinate load in of all vehicles, additional Fees will apply. (See Page 10)
- Vehicle batteries must be disconnected
- Overweight or oversized vehicles or equipment are subject to additional fees.
- Wrapping vehicle tires with Visqueen is required when driving into the facility.
- Protecting the carpet under a vehicle is required either with Visqueen or other protective cover.

### Signs

- Hanging signs from the ceiling are prohibited
- Use of balloons are prohibited inside the exhibit hall
- Adhering any item to walls of the facility is prohibited

#### **Electrical Services**

208/220 Volts - (This notice DOES NOT apply to standard 120 Volt electrical services.)

- Connecting HOTEL wires directly to exhibitor equipment is prohibited. Examples include, but are not limited to, hot tubs, stoves/ovens and RVs.
- Connection rates include bringing service to the booth from the floor pocket.
- Connection rates do not include adaptors or special wiring.
- If special electrical adaptors or plugs are required, exhibitor must provide the wiring schematics with required connectors (male & female).
- Customers are responsible for labor charges required to connect and disconnect wires and/or adaptors.
- HOTEL requires electrical services to be installed, operated and maintained in a manner which does not create a hazard to life or property.
- Please contact Hotel's Audio Visual Supervisor at 512-805-5350

### **Payment Terms Conditions**

- Full payment, including sales tax, is due on the date of setup. Purchase orders are not accepted, please have valid credit card.
- Labor Charges may apply for services rendered on site.
- A deposit prior to event date may be required for any specialty items requested. Deposits are non refundable.
- Exhibitor agrees to be billed for any damages or loss equipment while in exhibitor's care or control. Any additions or variances will be billed within 24 hours after close of the event.





## Exhibitor Receiving & Storage Services

COMPANY INFORMATION	EXHIBIT ROOM INFORMATION			
Exhibitor Company Name:	Program:			
	Function Room:	Booth #:		
On-Site Exhibitor Name:	Set Up Date:	Set Up Time:		
Billing Address:	End Date:	End Time:		
		Need to Know		
City, State, Zip:	All Packages are a	μετικώς εν από περικά του ευθού το επίσε ομετικό του επίσε από του επίσε στο επίσε στο επίσε στο επίσ		
Telephone Number:		Full payment is due 10 business days prior to group event. Purch		
Email Address:	<ul> <li>Must Schedule pick up or will be subject to Hotel fees.</li> <li>Exhibitor Responsible for scheduling Shipping directly with outsi</li> </ul>			

Package Storage Fees

before shipping, Hotel will collect payment for any accrued fees.

or may use Hotel Shipping Services.

Exhibitor Responsible for scheduling Shipping directly with outside vendor

rackage Storage rees				
Туре	Cost	QTY	Days	Total
1-10 pounds	\$5 per package			
11-20 pounds	\$8 per package			
21-50 pounds	\$12 per package			
51-100 pounds	\$15 per package			
100+ pounds	\$20 per package			
Pallets				
Inbound Storage	\$55 per pallet *First Day			
Outbound Storage	\$45 per pallet *First Day			
Extended Storage	rage \$75 per pallet *Second day onward			
Drayage Fees				
Under 10 lbs.	\$5 per package		N/A	
Between 10-60 lbs.	\$15 per package		N/A	
Over 60 lbs.	\$35 per package		N/A	

I have indicated above all Receiving & Storage Services I will need:

I will not need Receiving & Storage Services:

GRAND TOTAL	
Subtotal + 25% + 8.25%	= Grand Total
8.25% Sales Tax	
25% Service Charge	
Subtotal	

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Note: The 25% Service Charge is not a gratuity but a service fee assessed on all exhibitor fees and is non

By submitting this form you automatically agree to pay the 25% service fee and all sales taxes associated.

For questions regarding pricing & services please contact Hotel's Audio Visual Department:

Phone: 512-805-5350

Email: SanMarcosExhibitor@atriumhospitality.com





# **Exhibitor Outbound Shipping Form**

Componer Information	Exhibitor Room Information:	
Company Information Exhibitor Company Name:	Program:	
	Ship To:	
On-Sight Exhibitor Name:		
Billing Address:  E-Mail Address:	Need to Knov  • Contact Shipping-Receiving Department for	
E Maii Address.	<ul> <li>This Form must be completed, signed and p shipment is scheduled.</li> </ul>	
Telephone Number:	All shipments require signature upon delive	ry to destination.
Shipping Quote. Descri	ption of outbound package	Total
D. III .		
<u>Pallets</u>	Description of outbound package	
	Description of oblooming package	
		duling Fee \$14.00
I have indicated all outbound shipping services I will need:  Scheduling Fee		
Subtotal  I will not need outbound shipping services:  25% Service Charge		
	20 / 0 001 / 1	Sales Tax
		25% + 8.25% = Grand
	GRAN	Total ND TOTAL

For questions regarding pricing & services please contact Hotel's Audio Visual Department:

Phone: 512-805-5350

Email: San Marcos Exhibitor@atriumhospitality.com

Note: The 25% Service Charge is not a gratuity but a service fee assessed on all exhibitor fees and is non negotiable.

By submitting this form you automatically agree to pay the 25% service fee and all sales taxes associated.





### **EXHIBITOR PACKAGE**

To: Embassy Suites — San Marcos 1001 E. McCarty Lane San Marcos, TX 78666					
Group:					
On-Site Exhibitor Name:					
Company:					
Booth #:					
Date of Arrival:					
Box of PCS					





## EXHIBITOR PACKAGE

To: Embassy Suites — San Marcos 1001 E. McCarty Lane San Marcos, TX 78666 Group:				
On-Site Exhibitor Name:				
Company:				
Booth #:				
Date of Arrival:				
Box of PCS				





### **Exhibitor Services Order Form**

Company Information:	Exhibitor Information (Please Complete the requested)			
. ,	Event			
	Booth # Set Up Date			
Exhibitor Company Name				
	Payment Terms & Conditions			
On-site Contact Name	Payment Total is due on exhibitor setup day. Any unpaid balances at the close of day will be removed until payment is settled in full.			
Billing Address	<ul> <li>Purchase orders and checks are not accepted. Please have a valid credit card available for payment.</li> <li>Specialty items may require an advance deposit prior to arrival. Deposits are non-refundable.</li> </ul>			
City, State, Zip				
Telephone Number	<ul> <li>Exhibitor agrees pay for damages or equipment lost while in exhibitor's care or control.</li> <li>A 25% Service Charge will be applied to all AV services rendered for each day's use.</li> <li>Discount Price available 14 days prior to event, Standard Price available 13 to 4 days prior</li> </ul>			
Fax Number	to event, Floor Price available 3 days prior to event and on-site.			
	For questions regarding pricing & services please contact Hotel's Audio Visual			
Email Address	Department: Phone: 512-805-5350 Email: SanMarcosExhibitor@atriumhospitality.com			

ELECTRICITY	Discount Price	Standard Price	Floor Price	Quantity x	# Days x	= Amount
Basic Power*	\$20	\$30	\$45			
20 AMP Power**	\$55	\$75	\$95			
HIGH SPEED INTERNET						
Wi-Fi Connections (2 Users)	\$10	\$15	\$20			
Audio Visual						
43" Monitor	\$100	\$125	\$200			
Laptop Computer	\$225	\$275	\$350			
HDMI Cable	\$15	\$25	\$35			
25' VGA Cable	\$15	\$25	\$35			
6' MIL Protective Plastic						
8x10/10x10 Exhibit booth	\$45	\$65	\$75			
Flip Chart	\$25	\$45	\$65			
Up lights	\$30	\$60	\$80			
Self-Powered Speaker	\$60	\$80	\$100			
4 Channel Mixer	\$50	\$50	\$70			
Wired Microphone	\$75	\$95	\$125			
Wireless Microphone	\$65	\$85	\$115			
Computer Sound Package	\$180	\$225	\$275			
Computer Speakers	\$15	\$25	\$55			
Accessories						
Labor- Half Hour Min.	\$45	\$55	\$60			
Cocktail Table or AV Cart	\$25	\$35	\$55			
6' or 8' Table	\$70	\$75	\$85			
Ice per 10 lbs.	\$10	\$15	\$20			
Hot Water per gallon	\$10	\$15	\$20		_	
Vehicle Load in	\$150-\$250	\$250-\$300	\$350			
*Includes electri	city, power cord &	labor			Subtotal	
**Includes dedicated 20 AMP circuit, power cord & labor			Service Charge	25%		

ncludes dedicated 20 AMP circuit, power cord & labo

	Subtotai	
Service Charge	25%	
Sales Tax	8.25%	
otal + 25% + 8.25%	Grand Total	

I have indicated all Exhibitor Services I will need :

Grand Total = Subtotal + 25% + 8.25% Grand Total

Note: The 25% Service Charge is not a